Middle East North Africa

Program Performance Dashboard - Q2 2020

Program Performance Metrics

Completion Rates

<table>
<thead>
<tr>
<th></th>
<th>2020</th>
<th>2019</th>
<th>2018</th>
</tr>
</thead>
<tbody>
<tr>
<td>Countries</td>
<td>100%</td>
<td>100%</td>
<td>100%</td>
</tr>
<tr>
<td>Prisons</td>
<td>100%</td>
<td>94%</td>
<td>144%</td>
</tr>
<tr>
<td>Reached</td>
<td>75%</td>
<td>107%</td>
<td>102%</td>
</tr>
<tr>
<td>Graduates</td>
<td>57%</td>
<td>112%</td>
<td>105%</td>
</tr>
<tr>
<td>Discipleship</td>
<td>63%</td>
<td>109%</td>
<td>156%</td>
</tr>
<tr>
<td>Volunteers</td>
<td>99%</td>
<td>100%</td>
<td>82%</td>
</tr>
</tbody>
</table>

Return on Investment

<table>
<thead>
<tr>
<th></th>
<th>PFI Direct Cost/Graduate</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>$28.89</td>
</tr>
</tbody>
</table>

Program Health

<table>
<thead>
<tr>
<th></th>
<th>Thriving</th>
<th>COVID-Impaired</th>
</tr>
</thead>
<tbody>
<tr>
<td>Partners:</td>
<td>Egypt</td>
<td>Lebanon</td>
</tr>
<tr>
<td></td>
<td>50%</td>
<td>50%</td>
</tr>
</tbody>
</table>

Regional Program Maturity

PFI's Program Vision

1M Reached

- 12% Actual
- 88% To Goal

450K Graduates

- 20% Actual
- 80% To Goal

PFI's Program Vision for The Prisoner's Journey is two-fold:

1. Invite 1 million prisoners to enroll through a Gospel-centered promotion by end of 2020.
2. Graduate 450,000 prisoners by end of 2020.

Key Highlights

- Since TPJ launched in this highly unevangelized region in 2017, response to the program has been phenomenal.
- Over 90% of graduates are expected to continue in a discipleship program this year.

Impact Ratios

<p>| |</p>
<table>
<thead>
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</tr>
</thead>
</table>
| Saturation ⁴      | 46% Invited
|                   | 54% Population
|                   |
|                   | 
| Conversion ⁴      | 54% Graduates
|                   | 90% Invited
|                   |
|                   | 
| Continuation      | 90% Discipleship
|                   | 80% Graduates

Saturation is the percent of prisoners invited within the prison population.
Conversion is the percent of prisoners invited who graduate from The Course.
Continuation is the percent of graduates who continue in discipleship.

PF Egypt's accessible prison population is limited to prisoners classified as Christian. This contributes to the partner's high impact ratios.

Notes:

• Actual: The number achieved for each program metric.
• Forecast: Each partner's reasonable projection of its plan.
• Goal: A set target determined by each partner's Memorandum of Understanding.

Due to COVID-19, continued reduction in annual goals is expected for some program partners.

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Over 90% of graduates are expected to continue in a discipleship program this year.
Middle East North Africa

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Global Program Performance Metrics

Completion Rates 2020 2019 2018
Prisons 100% 120% 100%
Graduates 100% 104% 100%
Growth Phase 41% 109% -
Victims 93% 88% 68%
Volunteers 93% 69% 67%
Courses 93% 100% 100%

Return on Investment* (includes forecast)

PFIP Direct Cost / Graduate $12.20

Graduates by Region

Regional Program Maturity

Key Highlights

• PF Lebanon is the only program partner in the region. It is a second generation STP program partner. Key success factors are leadership, volunteer mobilization, and strong relationships with correctional authorities.
• In 2020, the program is projected to yield 40% more graduates than in 2019.
• Globally, this region has the lowest cost per graduate.